MINUTES

WiredWest Board of Directors Meeting

October 5, 2013 9:30 AM, Otis Town Hall, 1 North Main Rd, Otis, MA

Welcome and Introductions - Chair Monica Webb welcomed the attendees and thanked our hosts from the town of Otis and all those who contributed to the refreshments. Monica reviewed current developments including MBI, IT Bond bill hearing, Large ISP customers, and welcomed David Epstein in his capacity of Executive Director (ED). The Board of Directors meeting was called to order at 10:30.

Approval of minutes

August 10th, 2013 - Jim Drawe moved we accept the minutes as presented. Kevin Cahill seconded. All in favor with the following abstentions: Ken McInerney, Kathy Soule-Regine, Carol Rhine and Jean Atwater-Williams

September 10th, 2013 - Jim Drawe moved we accept the minutes as presented. Kevin Cahill seconded. All in favor with the following abstentions: Ken McInerney, Kathy Soule-Regine, Carol Rhine, Reva Reck and Jean Atwater-Williams

Proposed revisions to bylaws. These were read at the 8/10/2013 meeting - Steve presented the revised bylaws. Jim Drawe moved they be accepted. Kevin Cahill seconded. All in favor; none opposed; no abstentions.

Report from the Executive Director – David Epstein discussed WiredWest's interest in and application for RUS loans.

Legislative Update - Monica reviewed information about Massachusetts House Bill 3330, also known as "the IT Bond Bill", its current status and the process for its approval. It must go through 5 different committees. It is now in its second committee. WiredWest has testified in its support and response from the committee seems favorable. Comcast also testified and there is some concern surrounding what influence Comcast may have. The EC will keep delegates informed as to the bill's progress and what action they may take to support it.

ISP Update – Glenn Cardinal reported that we are moving forward with Axia with pricing for connections for potential large ISP customers. One customer should be ready to connect in December pending the lighting of the MBI middle mile. Jim and Kevin have spoken with a backhaul provider to be certain we will be ready when the MBI network becomes operational.

Committee Reports

- Town Liaison – Reva Reck discussed how we might approach the non-WiredWest towns on the MBI list. She also touched on the cable towns issue and reaching out to them to see how we might work with them.
- Sales – see ISP update above.
- Marketing – Monica Webb reported that she has been working on website updates and creating a regular update from David and /or EC for Select Boards, but most of the marketing efforts are focused on marketing requirements of the RUS application at this time.
- Governance – Steve Nelson reported that the contract with David Epstein had been executed and that contracts are being developed for ISP customers with Brian Domina at BRPC and we hope to have them finalized in the coming week or two.
- Finance – Jim Drawe presented a financial statement to the BoD and reported that all our bills are paid with one small ($600) exception and MBI has made its final payment to us for the grant monies. Jim also discussed some new revisions to our proforma.
- Technology – Kevin Cahill recapped the ISP work and contract development previously discussed.

Other Director Input - Monica opened the meeting to general questions.

Other business which could not be reasonably foreseen within 48 hours of meeting - none

Confirm and Schedule next BoD meetings – (meetings at 9:30 am unless otherwise noted)

November 2nd, 2013 – tentatively in Leyden
December 7th, 2013 – tentatively in Chesterfield
January 11th, 2014 –tentatively in Goshen

Adjourn – Jim Drawe moved to adjourn; Kevin Cahill seconded; all in favor. Meeting adjourned at 11:40 a.m.