



MINUTES

WiredWest Board of Directors Meeting

June 15, 2013 9:30 AM, 83 N. Main Street, Lanesborough, MA 01237

Welcome and Introductions - Monica Webb (chair) called the meeting to order at 9:35 am, welcomed the delegates and thanked our hosts, Lanesborough and New Ashford (Paul Sieloff, Ken McInerney, and Lisa Wellspeak for hosting and for their wonderful refreshments. A quorum was present prior to any voting as documented on the meeting sign in sheet, which is a permanent part of the record of this meeting.

Monica gave an update on the progress with MBI and WiredWest's testimony on the \$40 million bond for last mile at the state legislature, and next steps.

Approval of minutes from May 11th, 2013 meeting – Jim Drawe moved we accept the minutes of the May meeting; Kevin Cahill seconded. Several changes were proposed. Lisa D'Oraizio (Otis) moved; Kevin Cahill seconded. All approved with 7 abstentions (Kevin Cahill, Reva Reck, Jean Atwater-Williams, Ken McInerney, Noel Abbott, Brian Hawthorne and Bob Handsaker.

Proposed revisions to bylaws – Steve presented proposed changes to the bylaws for directors' information and feedback. Steve will revise the language based on the feedback for presentation at next meeting.

Privacy policy – Steve presented a draft privacy policy relating to information collected via the web. Director's provided feedback and language for consideration and revision. Steve will revise the language based on the feedback received at this meeting for presentation and vote at next meeting.

Presentation on Economic Impact Study – Monica gave an overview of the Economic Impact Study performed by Rick Feldman in March and April. The study focused on our 45 underserved towns, with some regional information. The 4 key findings: 1. Access to robust telecommunications is essential for economic development. 2. Rural regions have become more dependent on broadband to overcome geographic isolation. 3. \$2 of every \$3 spent on telecommunications in the study area today leaves the region; every dollar that stays in the area is worth \$1.64 to the region. 4. A municipal telecommunications network has additional economic benefits to the study area. Monica will distribute a summary document to delegates they can share with their towns.

Motion on outreach to non-member towns: Reva gave the background for and introduced the following motion:

The board of directors encourages the town liaison and designees to approach towns included in the proposed MBI last-mile build out. The purpose of this would be to discuss with towns their applying to WiredWest as members or affiliates.

Dan Jacques moved; Kevin Cahill seconded. Discussion ensued. All in favor, none opposed; no abstentions.

Committee Reports

- Town Liaison – Reva reported that the recent round of donations have all been acknowledged and that bills for support card postage and printing will be sent out this week.
- Sales – Glenn reported that the sales process has slowed due to the delay in the MBI lighting schedule, but that client relationships are still progressing. A meeting with Axia and 5 potential clients was unfortunately cancelled by Axia on short notice due to a business emergency.
- Marketing – Monica indicated that the most frequent questions she gets is about the timing of the last mile network. She is working on messaging with regard to that. It will be clearer once our partnership with MBI is more fully defined.
- Governance – Steve discussed looking into proactively structuring a relationship with MBI. Also, he advised the BoD the EC will be meeting every other week until further notice.
- Finance – Jim distributed and reviewed financial statements and a preliminary budget.
- Technology – Kevin reported that the DLTA grant will be utilized for ISP contract development; Kevin is also looking at alternate ways to connect customers (for instance using point-to-point wireless in lieu of fiber extensions where feasible).

Other Director Input – David Howe encouraged directors to respond to his request for correcting bounced emails.

Other business which could not be reasonably foreseen within 48 hours of meeting – N/A

Confirm and Schedule next BoD meetings:

August 10th (2nd Anniversary Meeting) in Warwick
October 5th in Otis

Adjourn – Jean moved we adjourn Kevin seconded All in favor.