



WiredWest Executive Committee Meeting Agenda

Date / time: Wednesday, January 16, 2013 1:30 pm

Location / address: Hampshire Council of Governments, 99 Main Street, Northampton, MA

Meeting called to order at 2:07 p.m. Those present: Reva Reck (vice-chair), Jim Drawe, Kevin Cahill, Steve Nelson and Jean Atwater-Williams (recording). Monica Webb joined the meeting at 2:30.

1. Approval of minutes of 1/9/2013 - Jim moved to accept the minutes, Reva seconded. All in favor.
2. Long-term and short-term financing strategies and Cornerstone Proposal - Jim had a follow up conversation with Richard Rosmarin on Friday, and had Richard's proposal "vetted" by a venture capitalist with whom he is acquainted. The feeling is that the fee structure needs to be refined or negotiated. Jim will also revisit another consultant with whom we had earlier contact.
3. Regional Information sessions - Jim and Reva discussed conducting regional information sessions. Jim suggested checking with the delegates to see who might be interested in hosting them.
4. Progress reports:
 - a. Support Card campaign - per Jim, we will continue to accept support cards up to financing
 - b. Matrix Engineering Report Information - Kevin has pdf's ready for towns to verify their poles.
 - c. Pricing and Packaging - tabled
 - d. CAI spreadsheet - Jim continuing to refine and will be meeting with Jean to go over phone data.
 - e. Legislative work - tabled
 - f. ISP business plan - EC discussed the need for a general management for the ISP business and considered several scenarios as to the business structure, job description, etc. EC will investigate further options and come back to discuss next week.
5. Review ongoing work, including meetings, conference calls - Monica followed up with RUS re: 3mbps level to define high speed internet vs. the 4 mbps down and 1 mbps up (5 mbps total) as defined / accepted by the FCC as the definition of high speed internet.
6. Other business which could not be reasonably foreseen within 48 hours of meeting -
Royalston's select board issued a letter to all member towns select boards. EC discussed and

responded. Steve drafted a response letter. Reva moved that we approve, sign and send the response letter to Royalston and that we distribute to delegates as well as to those addresses that we know of that were original recipients of the Royalston letter. Glenn seconded. All in favor.

Meeting adourned at 4:52