



## WiredWest Executive Committee Meeting Minutes

**Date / time:** Wednesday, February 13, 2013 10:00 am

**Location / address:** Hampshire Council of Governments, 99 Main Street, Northampton, MA

Meeting convened at 10:15 AM

Attending: Monica Webb, Steve Nelson, Jim Drawe, Kevin Cahill(left at 12:15), Reva Reck (recording)

Lunch recess: 12:15 - 12:45

1. Work plan for RUS loan application. Jim projected work plan based on RUS loan application and tasks were assigned.

2. Approval of minutes of 2/06/2013. Tabled until next week so that all members have a chance to review

3. WiredWest ISP

Monica & Jim met with Seth & potential lender, Alan Singer, from Franklin County CDC. Singer suggested we seek alternate sources of funding, and made specific suggestions for who to approach. He and Seth are going to speak to other funders. The main problem is we are not purchasing "hard assets." Letters of Interest would be good initial documentation during loan application process. Needs to include price and duration of service. Steve will draft a letter of interest.

We need to sign the Axia contract. Steve will get Dave Shaw or Deidre to review. Exec Committee members also need to review contract and related documents. Jim and Monica will follow up with presentation to potential customers, getting Axia involved.

4. Financial advisor contacts

Richard will attend next EC meeting to answer questions. Steve and Monica are following up on other leads.

5. Progress reports:

a. Support Card campaign

Discussed implications of current response levels for business plan. Monica believes there are a lot of dupes. Delegates need to check their lists and submit corrections to Jim.

b. Legislative work

Progress report on proposed legislation from Steve and Monica. Two legislative briefings planned. Requests for legislators being honed. Monica will work on scheduling.

6. Review ongoing work, including meetings, conference calls

Discussion of assumptions for pro-forma. Discussion of Bruce Jones findings.

7. Other business which could not be reasonably foreseen within 48 hours of meeting - None

Reva moved to adjourn. Monica seconded. Passed unanimously at 4:10.