



WiredWest Executive Committee Meeting Minutes

Date / time: Wednesday, February 20, 2013 2:00 PM

Location / address: Hampshire Council of Governments, 99 Main Street, Northampton, MA

Meeting called to order at 2:25 p.m. Those present: Monica Webb (Chair), Steve Nelson, Jim Drawe, Reva Reck, Glenn Cardinal, Jean Atwater-Williams (recording).

1. Q&A with Richard Rosmarin - Jim asked Richard to address the following questions:

Why would private investors be interested in lending WiredWest money?

State or Federal monies included in compensation/fees?

How does retainer/finders fee work?

Next steps?

2. Approval of minutes of 2/06/2013 and 2/13/2013 - Jean moved to approve minutes from 2/6; Jim seconded. All in favor. Glenn abstained. Approval of minutes from 2/13 tabled until next meeting.

3. WiredWest ISP - EC discussed moving forward with previously identified customers and discussed revised LOI.

4. Financial advisor contacts - n/a

5. Progress reports:

- a. RUS loan application - Jim has assigned tasks - all should please review, confirm, and assign duration of tasks for next week. 15 - 20 minutes will be devoted to status at each EC meeting.
- b. Support Card campaign - Cards continuing to come in and we have exceeded 10,000 cards. Recent uptick in several towns. Monica has sent emails to several towns offering to assist non cable towns who were under 30% and has heard back from some of them with their plans to enhance their numbers.
- c. Legislative work - Steve reported that the legislative draft has been completed. Monica

will distribute the final copy to the appropriate parties.

6. Review ongoing work, including meetings, conference calls - Monica met with Fred Feit. Jean met with MBI and town of Sandisfield. MBI meetings continue to be scheduled with towns. Tim and Monica are meeting with specific potential customers.

7. Other business which could not be reasonably foreseen within 48 hours of meeting - n/a

Meeting adjourned at 7:21 p.m.