



MINUTES

WiredWest Board of Directors Meeting

March 2, 2013 9:30 AM, Conway Town Hall, 5 Academy Hill Road, Conway, MA

Noting a quorum present, Monica Webb (chair) called the meeting to order at 9:37 am. A sign in sheet and name tags were made available at the entrance to the meeting.

Welcome and Introductions – Monica thanked our hosts, Bob, Judy & Bill, for the wonderful refreshments and welcomed the delegates, who introduced themselves.

Approval of minutes from February 2nd, 2013 meeting – Art Schwenger moved to approve; Mike Crochiere seconded. Discussion ensued; several typos were corrected, additional language needed to clarify ISP strategy; motion tabled until further notice. A revised motion was proposed by Reva to include a clarification. Approval was re-moved by Art and seconded by Mike. All in favor with one abstention (Dan Jacques).

MBI and Legislative Update – MBI is preparing to light various segments of the network and has announced their schedule. MBI will be having meetings during which service providers will have the opportunity to interact with CAI representatives. Meetings between individual towns and MBI and service providers are happening now, especially with towns on the segments to be lit early. Delegates expressed concern that MBI and state government may not be sufficiently supportive of WiredWest. Monica reported on meetings with legislators and state delegation surrounding RUS legislation; FCC definitions of what constitutes broadband for the farm bill, and the proposed municipal space draft legislation.

Committee Reports

- Sales – Glenn reported that he is attempting to get a dozen or more customers who would be interested in taking 100 mpbs (or higher) service, and asked delegates to think of businesses that might be interested in this type of service who would not require a lengthy fiber extension. He will be seeking leads to follow up on in the next few weeks.
- Marketing – Monica reported that several towns have had an uptick. 15 towns are now over 50%. Over 10,700 cards have been entered. There is concern about towns who still have a low response rate: Alford, Chester, Heath, Plainfield, Rowe. The EC is willing to assist these towns. Monica expressed thanks to David Howe and helpers for data entering cards.
- Town Liaison – Reva encouraged delegates to check the WiredWest website for forms and requirements and reports.
- Governance – Steve indicated that he would be working on a privacy policy and asked for input to the governance committee. Jon Hardie and others (including Matt Chester,

who was so helpful with the Confidentiality agreement) have provided some input. An email will be going out shortly on this topic.

- Finance – Jim provided an operating statement and reviewed our recent expenditures and indicated town mailing billings would be going out to town delegates. Jim also reported on efforts to “find” money and our search and negotiations surrounding finding and retaining a financial advisor. Jim then segued into the next item (RUS loan).

Overview of USDA RUS loan application – Jim discussed the involved nature of this loan application and answered delegates’ questions. An organizational timeline was requested – Jim reported a July 1 submittal to USDA with a 3 month approval. Funding will likely not be received until late 2013.

Other Director Input -

Other business which could not be reasonably foreseen within 48 hours of meeting

Confirm Schedule of next BoD meetings all TBD

April 13th was originally scheduled in Tolland. However we are attempting to get a meeting scheduled that would include legislators on the 13th or 20th in Northampton.

May 11th – may be Tolland.

June 8th or 15th

Adjourn - Mary Ellen Kennedy moved to adjourn. Brian Brault seconded. Meeting adjourned at noon.

Business meeting to follow